

PERFORMANCE DATA SUMMARY 2017

Performance Metric	2012	2013	2014	2015	2016	2017
Employees						
Employee Engagement Gallup Grand Mean score	4.08	4.18	4.28	4.27	4.33	4.38
Occupational Safety and Health Administration (OSHA) Recordable Rate	1.24	0.81	0.99	0.77	0.45	0.67
Customers						
Reliability Duration Index (<i>minutes</i>)	472	582	793	277	239	1063
Enrollment in Low-Income Self-Sufficiency Plan	N/A	28,947	22,000	34,000	35,000	40,000
Community						
Spending in Michigan (<i>million dollars</i>)	\$ 825	\$ 800	\$ 922	\$ 945	\$ 1,300	\$17,000
Total number of volunteers	N/A	1,450	2,000	2,335	2,300	3,500
Total number of volunteer hours	N/A	N/A	N/A	12,000	21,750	57,681
Total amount of skills-based volunteer hours	N/A	N/A	N/A	N/A	N/A	18,500
Climate Change						
Net gas energy savings - customer programs (<i>million cubic feet</i>)	1,474 MMcf saved	1,436 MMcf saved	1,413 MMcf saved	1,480 MMcf saved	1,620 MMcf saved	1,735 MMcf saved
Required gas savings (<i>million cubic feet</i>)	1,186 MMcf	1,240 MMcf	1,209 MMcf	1,178 MMcf	1,301 MMcf	1,305 MMcf
Net electricity energy savings - customer programs (<i>gigawatt-hours</i>)	611 GWh saved	614 GWh saved	682 GWh saved	621 GWh saved	631 GWh saved	762 GWh saved
Required electricity savings (<i>gigawatt-hours</i>)	455 GWh	471 GWh	478 GWh	485 GWh	481 GWh	485 GWh
CO ₂ emissions (<i>million tons</i>)	38.1	39.2	36.6	36.3	31.9	32.8
Environment						
NO _x emissions (<i>tons</i>)	37,272	40,494	32,185	25,804	20,648	22,477
SO ₂ emissions (<i>tons</i>)	133,456	128,178	83,447	71,465	52,245	48,682
Particulate emissions (<i>tons</i>)	1,291	1,645	1,105	767	536	523
Mercury emissions (<i>tons</i>)	0.747	0.773	0.522	0.479	0.112	0.087
Water withdrawal (<i>billion gallons</i>)	1,330	1,307	1,242	1,222	1,080	1,082
Water consumption (<i>billion gallons</i>)	20.5	20.4	18.8	20	19.1	19.45
Coal ash generation (<i>million tons</i>)	1.05	1.06	0.92	0.93	0.74	0.78
Recycling rates for ash (<i>percent</i>)	39%	42%	42%	42%	25%	23%
Gypsum generation (<i>million tons</i>)	0.16	0.2	0.28	0.36	0.36	0.41
Recycling rates for gypsum (<i>percent</i>)	100%	97%	100%	97%	100%	99%
Recycling rates (<i>combined ash and gypsum</i>)	47%	51%	55%	53%	48%	49%
Our Company						
Operating Earnings Per Share (EPS)	\$3.94	\$ 4.09	\$4.60	\$4.82	\$ 5.28	\$ 5.59
Annual Growth Rate in Operating EPS	5.07%	3.81%	12.47%	4.78%	9.54%	8.9%
Annual Shareholder Return (<i>percent</i>)	14.90%	14.89%	34.61%	-3.77%	26.33%	
Funds from operations ("FFO")/debt ratio	Debt/ Capital: 49%	Debt/ Capital: 50%	Debt/ Capital: 51%	Debt/ Capital: 52%	Debt/ Capital: 51%	Debt/ Capital: 51%
	FFO/Debt: 22%	FFO/Debt: 23%	FFO/Debt: 25%	FFO/Debt: 21%	FFO/Debt: 21%	FFO/Debt: 20%
Diluted earnings per common share (<i>dollars</i>)	\$3.55	\$ 3.76	\$ 5.10	\$4.05	\$ 4.83	\$ 6.32
Net income (<i>million dollars</i>)	\$ 610	\$ 661	\$905	\$ 727	\$ 868	\$ 1,112
Operating revenue (<i>billion dollars</i>)	\$ 8.8	\$ 9.7	\$12.3	\$ 10.3	\$ 10.6	\$ 12.6